



MINISTRY OF ROADS AND TRANSPORT
STATE DEPARTMENT FOR AVIATION AND AEROSPACE
DEVELOPMENT

Tender No. MoR&T/SDAAD/RFP/001/2025-2026.

22nd May, 2026

To: ALL BIDDERS

**REQUEST FOR PROPOSAL (RFP)CONSULTANCY SERVICES FOR
CARRYING OUT DESIGN REVIEW MANAGEMENT, CONTRACT ADMINISTRATION
AND CONSTRUCTION SUPERVISION OF TH EPROPOSED DESIGN, DEVELOPMENT,
AND MODERNIZATION OF JOMO KENYATTA INTERNATIONAL AIRPORT (JKIA) IN
NAIROBI, KENYA**

CLARIFICATION No. 4

Pursuant to Sections and Clauses as contained in the table herein under, we hereby issue **Clarification No. 4** to the above Tender for your attention.

CLARIFICATION No 4

No	Reference to Tender	Clarifications	Response
1.	Section 5 ToR Section 6: Qualification Requirements for the Key Experts (and any other requirements which will be used for evaluating the Key Experts)	<p>Current Requirement Wording:</p> <p>“Project Design Director -Must hold a bachelor’s degree in Civil Engineering, Architecture, or equivalent. Minimum of twenty-five (25) years of engineering experience, of which at least fifteen (15) years of directing a project team of similar size for international airport project(s) of similar scale and complexity.....”</p> <p>Suggested Requirement Wording:</p> <p>“Project Design Director -Must hold a bachelor’s degree in Civil Engineering, Architecture, or equivalent. Minimum of twenty-five (25) years of engineering experience, of which at least fifteen (15) years of directing a project team for project of similar scale or complexity.....”</p>	The requirement shall remain unchanged as currently specified in the Request for Proposal (RFP).
2.		<p>Current Requirement Wording:</p> <p>Senior Structural Engineer - Must hold a bachelor’s degree in Civil Engineering or equivalent. Minimum of fifteen (15) years of structural experience, of which at least ten (10) years in the design of concrete structure of relevant airport projects of similar scale and complexity.</p> <p>Suggested Requirement Wording:</p> <p>“Senior Structural Engineer - Must hold a bachelor’s degree in Civil Engineering or equivalent. Minimum of fifteen (15) years of structural</p>	The requirement shall remain unchanged as currently specified in the Request for Proposal (RFP).

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		experience, of which at least ten (10) years in the design of concrete structures for projects of similar scale or complexity."	
3.		<p>Current Requirement Wording:</p> <p>Senior Electrical Engineer - Must hold a bachelor's degree in Electrical Engineering, or equivalent. Minimum of fifteen (15) years of engineering experience, of which at least ten (10) years in the design of buildings and external electrical systems of airport project(s) and utilities projects of similar scale and complexity."</p> <p>Suggested Requirement Wording:</p> <p>Senior Electrical Engineer - Must hold a bachelor's degree in Electrical Engineering, or equivalent. Minimum of fifteen (15) years of engineering experience, of which at least ten (10) years in the design of buildings and external electrical systems and utilities for projects of similar scale or complexity."</p>	The requirement shall remain unchanged as currently specified in the Request for Proposal (RFP).
4.	CHECKLIST FOR PROVIDING MANDATORY REQUIREMENTS NO.11	To allow more capable and experienced consultant may submit the tender and KAA may have more pool of potential consultant, please kindly allow to modify the Clause as below, Bidders must demonstrate experience in at least 2 construction supervision services in ongoing or completed international airport projects within Sub Sahara Africa or developing countries	The requirement shall remain unchanged as currently specified in the Request for Proposal (RFP).

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5.	Form Tech-7 [Mandatory Support Documents] - CHECKLIST FOR PROVIDING MANDATORY REQUIREMENTS	<p>We noted that Items No. 2, 5, 8, and 9 of [CHECKLIST FOR PROVIDING MANDATORY REQUIREMENTS] explicitly permit the submission of equivalent documents from the bidder's country of origin (e.g., "or equivalent from country of origin"). However, Items No. 3 and No. 4 [CHECKLIST FOR PROVIDING MANDATORY REQUIREMENTS] do not contain this provision.</p> <p>As a Joint Venture (JV) comprising foreign engineering consulting firms, we kindly request your clarification on the following.</p> <p>Please confirm whether the following arrangement is acceptable: (1) Submitting equivalent statutory corporate documents issued by the governments of the JV partners' countries of origin (such as Certificates of Incorporation, Commercial Registry Extracts, and Registers of Shareholders) to satisfy Mandatory Requirements No. 3 and No. 4 during the bidding stage.</p> <p>(2) Committing to complete the local registration in Kenya (to be legally authorized to do business) and submitting the Kenyan CR12 forms as a condition precedent to contract signing, should our JV be successfully awarded the contract.</p>	<p>The requirement remains as is.</p> <p>Bidders must provide Registration or incorporation certificate to show that the bidder is a registered company and legally authorized to do business in Kenya.</p> <p>Further, Bidders to provide valid tax compliance certificate (TTC) issued by KRA.</p>
6.	ITC Clause 22.1 (f) and Form Tech-7 [Mandatory Support Documents] - b) Tax Compliance Certificate	<p>We refer to ITC Clause 22.1 (f) and Form Tech-7 [Mandatory Support Documents], Item (b) regarding the Tax Compliance Certificate.</p> <p>ITC Clause 22.1 (f) states: "<i>A valid tax compliance certificate or tax exemption certificate issued by the Kenya Revenue Authority in accordance with ITT 3.14 for Kenyan firms.</i>" However, the instruction under Form Tech-7 (b) specifies: "<i>{Consultant to insert a copy of the tax compliance certificate from Kenya Revenue Authority or similar</i></p>	<p>Bidders are referred to Item 5 of the Mandatory Requirement [Checklist of Form Tech 7]</p>

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		<p><i>body in the case of foreign consulting firms}</i>".</p> <p>As a foreign JV, please confirm that submitting a valid Tax Compliance Certificate (or equivalent document) issued by the respective tax authorities (similar bodies) in the JV partners' countries of origin is fully acceptable to satisfy this mandatory requirement.</p>	
7.	Data Sheet ITC 18.5 - Extension of Proposal Submission Deadline	<p>We refer to Data Sheet ITC 18.5, which sets the proposal submission deadline for May 26, 2026.</p> <p>In order to submit a highly comprehensive, technically sound, and competitive proposal, and to establish a robust Joint Venture and coordinate extensively with prospective local partner companies in Kenya to ensure the best possible project delivery, we respectfully request an extension of the submission deadline by at least 45 days to allow for proper local coordination and document preparation.</p>	The proposal submission time shall remain on 26 May 2026 11:00 A.M E.A.T.
8.	Data Sheet ITC 22.2 (A) & no.10 & 11 of Form Tech-7 [Mandatory Support Documents] - CHECKLIST FOR PROVIDING MANDATORY REQUIREMENTS	<p>We refer to Data Sheet ITC 22.2 (A) and Items 10 & 11 of the [CHECKLIST FOR PROVIDING MANDATORY REQUIREMENTS] regarding airport project experience. The current requirement specifies "Construction Supervision" services.</p> <p>Given the comprehensive scope of this project (which encompasses Design Review and Contract Administration), please confirm whether experience in other consulting service such as 'Design Consultancy', 'Design Review Consultancy', 'Cost Control', 'Quality Control', 'Schedule Control' on airport projects exceeding USD 2,000,000,000 in construction value is also fully acceptable to satisfy this mandatory experience requirement.</p>	The requirement shall remain for Construction Supervision as specified in the Request for Proposal (RFP).

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9.	Data Sheet ITC 22.2 (A) [Specific Consultancy Services Experience] and S/No 10 and 11 of FROM TECH-7 [MNANDATORY SUPPORTING REQUIREMENTS]- sub-item: Checklist for Providing Mandatory Requirements	<p>In consideration of the importance of this project and its nature, which requires supervision of both the design and construction phases, including the performance of construction supervision services, extensive detailed design experience is considered essential for the efficient and successful execution of the Consulting Services, as follows:</p> <p>Bidder must have experience in satisfactory execution of 3 Nos. Detailed Design and/or Construction Supervision contracts ongoing or successfully completed during the last ten (10) years for airport projects with a construction value of at least USD 2,000,000,000.</p> <p>We would kindly request your conformation.</p>	Bidders are requested to read and comply the requirement mentioned in the RFP for Specific Consultancy Services Experience.
10.	Reference to ITC Clause (C) 22.2 & no.10 of Form Tech-7 [Mandatory Support Documents] - CHECKLIST FOR PROVIDING MANDATORY REQUIREMENTS	Please clarify the apparent inconsistency between the technical evaluation criteria, which require three (3) airport construction supervision contracts with a minimum project value of at least USD 2 billion each, and the mandatory requirement, which requires at least two such contracts.	The requirements for three (3) Construction Supervision contracts, as stated on page 27, are intended to serve as the basis for the evaluation and scoring of the technical proposals. Bidders who demonstrate full compliance shall be awarded with 15 marks (5 marks for each project).

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			<p>The requirement for at least two (2) Construction Supervision contracts, as outlined on page 49, falls under the mandatory criteria. Bidders who fail to meet this requirement shall be deemed ineligible to participate in this tender.</p>
11.	<p>No. 13 of Form Tech-9 [Tender-Securing Declaration Form]</p>	<p>Please clarify whether the bid security requirement shall be in the form of a Tender Security/Tender Guarantee amounting to KES 30,000,000 or a Tender-Securing Declaration. In addition, kindly provide clarification on the prescribed format, issuing bank requirements, validity period, and whether a guarantee issued by a foreign bank is acceptable.</p>	<p>Tender Security shall be in the amount of KES 30,000,000.00 issued by banks in Kenya or an equivalent amount of USD 232,000.00 issued by foreign banks. Tender Securing Declaration shall not be accepted.</p> <p>Further, the Proposal validity shall be for a period of 180 with Tender Security validity of 210 days from the date of submission</p> <p>Tender Security Format is already available in RFP Document as Appendix F: Form of Proposal Security- [Demand Bank Guarantee]</p>

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12.	No. 8 of Form Tech-6A [Team Composition, Assignment, and Key Expert's inputs]	<p>We understand that the input for each expert should be separately indicated as Home input and Field input.</p> <p>However, in the "Total Time-Input" section on the right-hand side of the form, the shaded cells for Home and Field do not appear to be consistently aligned with each expert's corresponding Home/Field input rows. Therefore, it is unclear whether the shaded cells indicate non-editable or not-applicable fields, or whether they are merely part of the form formatting.</p> <p>Further to the announcement of the Eid-el-Adha public holidays, we respectfully request extension of time till 05 JUNE 2026.</p> <p>This will also allow us to optimise our proposal and offer the best value.</p>	<p>Bidders are advised to separately indicate the Home Input and Field Input for each expert in the respective rows provided in the form.</p> <p>The shaded cells appearing under the "Total Time-Input" section are part of the form formatting/template structure and do not restrict the Tenderer from entering the required information in the applicable editable fields. Tenderers shall complete the form accordingly.</p> <p>Moreover, proposal submission dateline is 26 May 2026 11:00 A.M E.A.T and shall not be changed.</p>
13.		<p>Given that the changes of remuneration scheme (from Time & Material to Lump Sum) and Conditions of Contract are massive and will require a full revision of our pricing strategy and delivery model. As such, we respectfully request 3 weeks Extension to adjust to this late change.</p>	<p>Proposal submission dateline is 26 May 2026 11:00 A.M E.A.T and shall not be changed.</p>
14.		<p>Given that the contract is now a lump sum, please confirm that the number of positions and deployment (man-month) in the RFP remains unchanged. Or can we propose our own mobilisation?</p>	<p>It is hereby confirmed that the number of positions and the deployment period (man-months) specified in the RFP shall remain unchanged. Therefore, the</p>

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			Bidders are required to comply with RFP requirements.
15.		The updated terms of payment for the Design Review and Supervision services as a lump sum paid in equal monthly installments, may not be practical in terms of cash flow given that the scope consists of 3 components with different durations. While we have no issue with payment in arrear in principle, could the payment be per component at least?	The lump sum payment mechanism has been provided in Addendum No. 3 dated 19 May 2026 and same shall be followed during execution of the assignment.